### **SOUTHERN OREGON UNIVERSITY**

### **REQUEST FOR PROPOSALS #1208-2014 – MAILING EQUIPEMENT**

Southern Oregon University (SOU) Purchasing Rules, Policies and Guidelines allows SOU departments to use an “Informal Procurement Process” for all purchases of supplies, equipment, and trade and professional services where the estimated cost exceeds $25,000 but does not exceed $100,000. The Informal Procurement Process is the solicitation of a minimum of three competitive Proposals. Solicitation shall be accomplished by advertisement on the OUS Procurement Website making a request for vendors to provide a Proposal. A clearly documented record must be kept per the State of Oregon’s records retention rules, showing the vendors contacted, their responses including Proposal amounts, the basis for selection, evaluation results, and any other pertinent information to the solicitation.

The posting of solicitation on the OUS Procurement Website shall serve as the primary solicitation requirements document which in conjunction with the vendors’ written responses and proposals and/or Proposals shall satisfy the “clearly documented record” requirement described above. Additionally, depending on the nature of the scope of work of the project and other specific project details, there may be other documented “pertinent information” required to ensure a complete and clearly documented record for the informal solicitation.

**SOUTHERN OREGON UNIVERSITY SHALL CONSIDER VENDOR PROPOSALS RECEIVED AS VALID FOR ONE HUNDRED TWENTY (120) DAYS.**

***RFP ISSUE DATE:***

12/08/2014

***VENDOR BID RESPONSES:***

To be considered for selection, quotations must arrive at Southern Oregon University,

Facilities Management & Planning by 4 p.m. PDT,**Tuesday Dec. 16, 2014**. Only email or faxed responses will be accepted. The contact information for this project is:

Attention: Drew Gilliland

gilliland@sou.edu

Southern Oregon University

Facilities Management & Planning

351 Walker Ave

Ashland, OR 97520

Contact phone number, 541-552-6233

Contact fax number, 541-552-6235

soubid@sou.edu

Respondents selected may be requested to provide additional information, either formally or via interview process, to clarify their quotations.

***Emerging Small Businesses and Minority and Women Owned Businesses***

SOU is committed to increasing opportunities for Emerging Small Businesses and Minority and Women Owned Businesses, and SOU strongly encourages its contractors to use these businesses in providing services and materials for SOU contracts and projects.

***SCOPE OF PROPOSAL:***

# Southern Oregon University, Facilities Management & Planning is seeking proposals to identify a vendor with whom the university will negotiate a contract to finance the leasing tracking and delivery management system.

Proposals will be finalized with selected vendor for lease contract generation.

# *MINIMUM REQUIREMENTS:*

The following are the minimum requirements that must be met by vendors submitting a Proposal Response. Compliance with these requirements must be clearly indicated and the extent of compliance described in detail in the vendors Proposal Response. Failure to meet any or all of these requirements will likely result in rejection of vendors Proposal Response by SOU.

Automatic weighing and metering of individual mail pieces

Weighing and metering of individual mail pieces with attached scale

Laser Printer Enabled

270/170 LPM Feature

30 lb. Interfaced Weighing

Analytics (Max 100 Accounts)

ERR1 e-Return Receipt Feature

Black Graphics Upgrade

15 in. Display – High Res Apps Center

Address monitoring interface

Mono Printer

Power Stacker

e-Return Receipt Reference Number Feature Only

Training

Corporate postage discount qualification

Barcode Scanner

IntelliLink Subscription

Roll Tape Kit

Laser Printer

Three Carriers (USPS, Fed Ex, UPS)

FedEx Ship Manager Server - Dom & Intl

UPS Online Plus for PLD Electronic Manifesting

Certified Mail Label Feature

Certified Mail Subscription

e-Return Receipt Feature

e-Return Receipt Subscription

E-Certified/eRR Productivity Pack

USPS Std A Bulk Manifesting

UPS Standard Rates

UPS Hundred Weight Rates

UPS Contract Rates

USPS Domestic Rates

USPS International Rates

USPS Automation / Non Automation Rates

USPS Std A Non-Profit Rates

USPS International Manifesting

100 lb. Tabletop Scale

Low to Mid Volume 4in. Adhesive Label Printer

Intelligent Mail Barcode compliant for USPS

Support SUPS Delivery Confirmation services

Cost Center Accounting

Connect to mail machine for accounting purposes

Generate accounting reports

Export shipping transactions to Excel format

Label printer

Report printer

Postage meter interface

Note:

Includes Equipment Maintenance Agreement with same day response

Includes Rate Replacement For Up To Six Rate Upgrades Per Year and Software Maintenance Agreement

***PROPOSAL AWARD:***

***Only those quotations meeting the Minimum Requirements listed above will be deemed responsive to this RFP.***  ***SOU reserves the right to not award this contract to any of the Bidders if it is in the best interest of SOU to do so.***

## PAYMENT/INVOICING:

Payment of vendor invoices by SOU is normally made within 30-45 days of receipt of complete and accurate invoices. The vendor is responsible for ensuring that the invoice clearly references the associated SOU Purchase Order and that all items on the invoice match those listed in the Proposal response. SOU will not be responsible for paying any invoices that are not complete and accurate. Vendor payment terms may not require payment in less than 30 days after receipt of invoice by SOU and any payment delinquency terms are subject to the provisions of ORS (Oregon Revised Statute) 293.462.

# *CHANGES AFTER AWARD/ACCEPTANCE OF PROPOSAL:*

After award or acceptance of vendor Proposal, any changes in the Minimum Requirements, General Requirements, or additional work otherwise unforeseen at the time of preparation of this solicitation document and subsequent award, shall be addressed in writing, and signed by authorized representatives of the parties.

***BEST AND FINAL OFFER:***

Pursuant to OAR 580-061-0155, SOU reserves the right to select the vendor that, in the collective opinion of the evaluation team, offers the best overall benefit, convenience, functionality and service at the best-value cost to SOU. In the event that finalist proposals do vary significantly, SOU reserves the right to conduct discussions with the finalist proposers, to accept best and final offers from those finalists, and to negotiate changes, if it’s in SOU’s best interest to do so.

**PROPOSAL EVALUATION CRITERIA:**

1. Price
2. Warranty
3. On-Going Cost
4. Service
5. Ease of Operation

***PUBLIC RECORDS:***

This RFP and one copy of each original Proposal received in response to it, together with copies of all documents pertaining to the Award of a Contract, shall be kept by SOU and shall be open to public inspection. If a Proposal contains any information that is considered a trade secret by the Contractor under ORS 192.501(2), each sheet of such information must be clearly marked with the following:

**"This data constitutes a trade secret under ORS 192.501(2), and shall not be disclosed except in accordance with the Oregon Public Records Law, ORS Chapter 192."**

The Oregon Public Records Law, ORS192.501(2), exempts from disclosure only bona fide trade secrets, and the exemption from disclosure applies "unless the public interest requires disclosure in the particular instance." Therefore, non-disclosure of documents or any portion of a document submitted as part of a proposal may depend upon official or judicial determinations made pursuant to the Public Records Law.

Pricing information cannot be labeled a trade secret and must be open to public inspection. Contractors are requested to mark only specific pages or text in their Proposal considered a “trade secret” under Public Records Law. Proposals in which the entire document is marked or otherwise identified in its entirety as confidential or a "trade secret" will be rejected.

***QUALIFICATIONS, PROFESSIONALISM AND BEHAVIOR OF CONTRACTOR EMPLOYEES:***

All technicians and other Contractor employees performing work on SOU premises shall be highly qualified, skilled professionals who behave in a professional and courteous manner at all times. Contractor employees must have the ability to plan and organize their work efficiently and communicate effectively with SOU staff, faculty and other customer contacts in the field.

SOU places a strong emphasis on good customer service and fully expects all of its contractors and vendors to endorse this service ethic when deploying technicians and other employees on the SOU campus. All Contractor technicians and employees shall wear appropriate work attire on the job and shall present themselves in a professional manner in terms of attire and overall appearance.

**WARRANTY:**

Contractor must guarantee installation work if applicable, must warranty all Contractor provided materials and services, and is required to describe the nature of Contractor’s guarantee in the Proposal Response or Proposal submitted for this solicitation. If applicable, the warranty shall cover manufacturing defects in material and workmanship under normal and proper use, application assurance, and the installation of all materials.

***OTHER TERMS AND CONDITIONS:***

**In addition to all of the requirements above, Contractor shall comply with Southern Oregon University’s Standard Contract Terms & Conditions, incorporated within this document (see below).**

**Standard Terms and Conditions/State of Oregon/Southern Oregon University**

**Contract for Purchase of Goods**

**1. DEFINITIONS: Contract means the entire written agreement between the parties, including but not limited to this**

**purchase order and any subsequent change notices; Contractor means a person or organization with whom the**

**State of Oregon has contracted for the purchase of goods. The terms Contractor and Seller as used in the uniform**

**Commercial Code (ORS Chapter 72) are synonymous; ORS means the Oregon Revised Statutes; State means the**

**State agency making the purchase.**

**2. AMENDMENTS: The terms of the Contract shall not be waived, altered, modified, supplemented, or amended in**

**any manner whatsoever without prior written approval of the State.**

**3. WAIVER: Failure of the State to enforce any provision of this Contract shall not constitute a waiver or**

**relinquishment by the State of the right to such performance in the future nor of the right to enforce any other**

**provision of this Contract.**

**4. ASSIGNMENT/SUBCONTRACT: Contractor shall not assign, sell, transfer, subcontract, or sublet rights or**

**delegate responsibilities under this Contract, in whole or in part, without the prior written approval of the State.**

**No such written approval shall relieve Contractor of any obligations of this Contract, and any transferee or**

**subcontractor shall be considered the agent of Contractor. Contractor shall remain liable as between the original**

**parties to the Contract as if no such assignment had occurred.**

**5. SUCCESSORS IN INTEREST: The provisions of this Contract shall be binding upon and shall inure to the**

**benefit of the parties to the contract and their respective authorized successors and assigns.**

**6. COMPLIANCE WITH ALL GOVERNMENT REGULATIONS: Contractor shall comply with all federal, state,**

**and local laws, codes, regulations, and ordinances applicable to the goods to be purchased under this Contract.**

**Failure to comply with such requirements shall constitute a breach of contract and shall be grounds for Contract**

**cancellation. Damages or costs resulting from noncompliance shall be the sole responsibility of Contractor.**

**7. NONDISCRIMINATION: Contractor shall comply with all applicable requirements of federal and state civil rights**

**and rehabilitation statutes, rules, and regulations.**

**8. SEVERABILITY: If any provision of this Contract is declared by a court to be illegal or in conflict with any law,**

**the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties**

**shall be construed and enforced as if the Contract did not contain the particular terms or provisions held to be**

**invalid.**

**9. ATTORNEY FEES: In the event a lawsuit of any kind is instituted on behalf of the State to collect any payment**

**due or to obtain performance of any kind under this Contract, Contractor shall pay such additional sums as the**

**court may adjudge as reasonable attorney fees plus all costs and disbursements at trial and on any appeal.**

**10. HOLD HARMLESS: Contractor shall indemnify and hold harmless the State and its officers, divisions, agents,**

**employees, and members from all claims, suits, or actions of any nature arising out of the activities of Contractor,**

**its officers, subcontractors, agents, or employees under this Contract. Contractor shall have control of the defense**

**and settlement of any claim; however, neither Contractor nor any attorney engaged by Contractor shall defend**

**the claim in the name of the State of Oregon or any agency of the State of Oregon, nor purport to act as legal**

**representative of the State of Oregon or any of its agencies, without first receiving from the Oregon Attorney**

**General, in a form and manner determined appropriate by the Attorney General, authority to act as legal counsel**

**for the State of Oregon, nor shall Contractor settle any claim on behalf of the State of Oregon without the approval**

**of the Attorney General. The State of Oregon may, at its election and expense, assume its own defense and**

**settlement in the event that the State of Oregon determines that Contractor is prohibited from defending the**

**State of Oregon, or is not adequately defending the State of Oregon’s interest, or that an important governmental**

**principle is at issue and the State of Oregon desires to assume its own defense.**

**11. WARRANTIES: Unless otherwise stated, all equipment shall be new and current models and shall carry**

**full factory warranties. Contractor warrants all goods delivered to be free from defects in labor, material, and**

**manufacture and to be in compliance with bid specifications. All implied or express warranty provisions of the**

**Uniform Commercial Code (ORS, Chapter 72) are incorporated in this Contract. All warranties shall run to the**

**State.**

**12. SAFETY AND HEALTH REQUIREMENTS: Equipment and services supplied shall comply with all federal**

**Occupational Safety and Health Administration (OSHA) requirements and with all Oregon safety and health**

**requirements including those of the State Workers’ Compensation Department.**

**13. DELIVERY: All deliveries shall be F.O.B. destination with all transportation and handling charges paid by**

**Contractor. Responsibility and liability for loss or damage shall remain with Contractor until final inspection and**

**acceptance when responsibility shall pass to the State except as to latent defects, fraud, and Contractor’s warranty**

**obligations.**

**14. INSPECTIONS: Goods furnished under this Contract shall be subject to inspection and test by the State at**

**times and places determined by the State. If the State finds goods furnished to be incomplete or not in compliance**

**with bid specifications, the State may reject the goods and require Contractor to either correct them without charge**

**or deliver them at a reduced price which is equitable under the circumstances. If Contractor is unable or refuses to**

**correct such goods within a time deemed reasonable by the State, the State may cancel the order in whole or in**

**part. Nothing in this paragraph shall adversely affect the State’s rights as buyer, including the rights and remedies**

**associated with revocation of acceptance under ORS 72.6080.**

**15. CASH DISCOUNT: If the State is entitled to a cash discount, the period of computation shall commence on the**

**date the entire order is delivered or the date the invoice is received, whichever is later.**

**16. PAYMENT: Payment for completion of State of Oregon contracts is normally made within 30 days following the**

**date the entire order is delivered and accepted or the date the invoice is received, whichever is later. After 45 days,**

**Contractor may assess overdue account charges up to a maximum rate of two-thirds of one percent per month on**

**the outstanding balance (ORS 293.462).**

**17. ACCESS TO RECORDS: The State of Oregon and its agencies, the federal government, and their duly**

**authorized representatives shall have access to books, documents, papers, and records of Contractor which are**

**directly pertinent to this Contract for the purpose of making audit, examination, excerpts, and transcripts.**

**18. TERMINATION: This Contract may be terminated by mutual consent of both parties or by the State at its**

**discretion. The State may cancel an order for goods at any time with written notice to Contractor stating the extent**

**and effective date of termination. Upon receipt of this written notice, Contractor shall stop performance under this**

**Contract as directed by the State. If this Contract is so terminated, Contractor shall be paid in accordance with the**

**terms of the Contract for goods delivered and accepted which cannot be mitigated by resale as provided in the**

**Uniform Commercial Code (ORS 72.7060).**

**19. FORCE MAJEURE: Neither party to this Contract shall be held responsible for delay or default caused by fire,**

**riot, acts of God, and/or war which is beyond that party’s reasonable control. The State may terminate this Contract**

**upon written notice after determining such delay or default will reasonably prevent successful performance of the**

**Contract.**

**20. BREACH OF CONTRACT: Should Contractor breach any of the provisions of this Contract, the State reserves**

**the right to cancel this Contract upon written notice to Contractor. Contractor shall be liable for any and all damages**

**incidental and consequential suffered by the State as a result of Contractor’s breach of contract. The State shall**

**have any and all remedies provided under the Uniform Commercial Code (ORS, Chapter 72) in the event of a**

**breach of contract by Contractor.**

**21. AWARD TO FOREIGN CONTRACTOR: If the amount of this contract exceeds $10,000 and if Contractor is not**

**domiciled in or registered to do business in the State of Oregon, Contractor shall promptly provide to the Oregon**

**Department of Revenue all information required by that Department relative to this Contract. The State shall**

**withhold final payment under this Contract until Contractor has met this requirement.**

**22. REMEDIES: This Contract shall be governed by and construed in accordance with the laws of the State of**

**Oregon as interpreted by the Oregon Courts, and any litigation arising out of this Contract shall be conducted in**

**the courts of the State of Oregon; provided however, if litigation must be brought in a federal forum, then it shall be**

**brought and conducted solely and exclusively within the United States District Court for the District of Oregon. In**

**no event shall this section be construed as a waiver by the State of any form of defense or immunity, whether it is**

**sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the**

**United States or otherwise, from any litigation or from the jurisdiction of any court.**

**23. FEDERAL TAX IDENTIFICATION NUMBER: All Contractors must furnish upon request a federal tax**

**identification number to Southern Oregon University. Failure to provide this information could result in invoice**

**payments being withheld.**

**24. WORKERS’ COMPENSATION: Contractor, its subcontractors, if any, and all employers providing work, labor,**

**or materials under this Contract are subject employers under the Oregon Workers’ Compensation Law, and shall**

**either comply with ORS 656.017, which requires said employers to provide workers’ compensation coverage that**

**satisfies Oregon law for all their subject workers, or shall comply with the exemption set out in 656.126.**

**25. TAX COMPLIANCE CERTIFICATION: Contractor hereby affirms, under penalty of perjury, as provided in ORS**

**305.385(1), that to the best of Contractor’s knowledge Contractor is not in violation of any Oregon tax laws named**

**in ORS 305.380(4), including without limitation the state inheritance tax, gift tax, personal income tax, withholding**

**tax, corporation income and excise taxes, amusement device tax, timber taxes, cigarette tax, other tobacco tax,**

**9-1-1 emergency communications tax, the homeowners and renters property tax relief program and local taxes**

**administered by the Department of Revenue, including the Multnomah County Business Income Tax, Lane Transit**

**District Tax, Tri-Metropolitan Transit District Employer payroll Tax, and Tri-Metropolitan District Self-Employment**

**Tax.**

**EFFECTIVE 2/20/08**