

OREGON STATE UNIVERSITY

REQUEST FOR PROPOSALS

RFP # 170647

Master Contract for Floor Coverings

CONTRACT ADMINISTRATOR: Oregon State University

Brooke Davison

Construction Procurement Analyst, Capital Projects Contract Administration

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ISSUE DATE: June 30, 2014

RFP CLOSING (DUE) DATE: August 5, 2014 2:00pm, Local Time

NO LATE RESPONSES WILL BE ACCEPTED

SUBMITTAL LOCATION

Oregon State University

Capital Projects Contract Administration

Attention: Brooke Davison

3015 SW Western Blvd.

Corvallis OR 97333

Introduction:

Oregon State University seeks proposals from flooring contractors to provide various flooring types from a variety of manufacturers and installation services. OSU currently has two flooring contracts in effect; both are due to expire on September 25, 2014. The contract(s) resulting from this RFP will replace those existing contracts.

Historically, flooring contracts have been heavily used due to an aggressive price discount structure. In 2013, there were a total of 85 flooring projects averaging \$10,103 per project, not inclusive of flooring for major capital projects.

Description of Services Sought:

The successful proposer(s) will provide labor and a variety of flooring materials for various flooring projects on the campus of Oregon State University. Services will include coordination with the project coordinator from individual departments as well as coordination with project managers from Capital Planning & Development as needed.

Services to be included within the flooring contractor's scope could generally include but is not limited to:

- Carpet Tile Installation
- Carpet installation
- Rubber Toe base Installation
- Skim Coating
- Removal of existing floor
- Transitions/reducers
- Marmoleum Installation
- Sub Floor Installation
- Walk off Mat Installation
- Epoxy Flooring Installation
- Vinyl Flooring Installation

Historically, OSU has utilized the following manufacturers on campus:

- Altro
- Armstrong
- Azrock
- Dal Tile Ceramic
- Flexco
- Forbo/Marmoleum
- Interface
- Mohawk
- Nora
- Roppe

- Tarkett
- Johnsonite
- Shaw Contract Group
- Shaw Hardsurface

OSU encourages use of the above products, however, OSU will consider other manufacturers of similar floor coverings not represented in the above list.

For each project:

- Successful proposer(s) will provide a quotation for work to be performed.
- All work will be provided by firms possessing a valid and current Construction Contractor's Board (CCB) license with a commercial endorsement.
- Some projects may require payment and performance bonds
- Project costs will not include:
 - Parking
 - Travel expenses for individuals traveling to the jobsite

Selection Process:

This RFP and the selection process will be conducted pursuant to the terms of this RFP and the Oregon University System's Administrative Rule OAR 580-063-0030, relating to the selection and retention of contractors for construction related services.

Compensation:

Compensation will be based on a price for services at the time services are requested. OSU may select more than flooring firm to provide services and proposers are advised that OSU will not guarantee that any work or any specific volume of work will be awarded to a successful proposer.

Historically, OSU has imposed a 2% Administrative Fee to the contractor, based on the total gross revenue from the price agreement. **The Master Contract for Floor Coverings will not impose this Administrative Fee.** OSU expects the discount structure proposed to reflect the lack of Administrative Fee.

Response Requirements/Evaluation Criteria:

Please indicate in writing the following information about your firm's ability and desire to perform this work. Firms will be rated based upon the weight assigned to each item as noted in the parentheses at the end of each statement below.

1. Provide a brief description of your firm and how long the company has been in business. Include an organizational chart or a description of your business model; describe your experience and your current long term contracts. List the top 5 categories of floor coverings sold and installed within your firm. Indicate the size of your company, including ownership,

laborers on full time staff, laborers on part time staff, and administrative personnel.
(Weight: 20)

2. Provide a proposed response time required for a typical project, including how much notification will your company need prior to project start up and how much coordination time will be required by your company prior to project start up. Describe your experience with projects with aggressive schedules and your capabilities to perform the services sought. (Weight: 20)
3. Identify the personnel in your firm who would be assigned to this project/contract and describe their specific experience with flooring contracts in higher education facilities – use specific examples and include their role and responsibilities in the project. Indicate each key person’s knowledge of local subcontractors and suppliers, or how they would go about obtaining that knowledge. (Weight: 10)
4. Identify the manufacturers your firm is an authorized dealer and/or installer for. Include number of years you have been an authorized dealer for each manufacturer. Provide proposed discount structure for all manufacturers listed in Exhibit A that you are an authorized dealer and/or installer for. You are welcome to propose a discount structure for any manufacturers not listed in Exhibit A that you are an authorized dealer and/or installer for in the blank space provided. (Weight 30)
5. Provide installation hourly labor rate. Rate to include applicable BOLI Prevailing Wage Rates as detailed in Exhibit B. (Weight 10)
6. Workforce Diversity Plan
Provide a description and identification of Minority Business Enterprise (MBE), Women Business Enterprise (WBE) or Emerging Small Business (ESB) certifications for the Proposer and a description of the Proposer’s nondiscrimination practices. Provide any historical information on MBE, WBE or ESB Joint Ventures, subcontracting or mentoring plan, and utilization history for projects completed within the past three (3) years.

Provide a narrative description of your current workforce diversity program/plan, and the plan for obtaining subcontracting and consulting diversity for this project. Include a description of the outreach program or plan, including a schedule of events and specific steps that will be taken to maximize broad based and inclusive participation and the plan to provide mentoring, technical or other business development services to subcontractors needing or requesting such services.

The successful proposer shall perform the work and the contract with respect to diversity according to the means and methods described in its workforce plan described in the proposal, unless changes are requested and approved in writing in advance by OSU or are required by applicable laws, ordinances, codes, regulations, rules or standards. (Weight 10)

7. References

Provide the names, addresses and phone numbers of at least five (5) references your firm has worked with in the past 3 years. Please verify that the individuals identified have had direct contact with the referenced project, and the phone number is current. OSU may check with these references and/or may check with other references associated with past work of your firm. OSU will evaluate this information and any other independently obtained references that can provide background on your firm. This information will not be separately scored, but results obtained from these and any other reference checks will be assessed in determining the final ranking of proposals. (Weight 0)

Selection Procedure and Timetable:

The selection procedure described below will be used to evaluate the capabilities of interested firms to provide the professional services to OSU for this project.

June 30, 2014	Issue RFP
July 25, 2014, 5:00PM	Deadline for questions and/or requests for clarification
August 5, 2014, 2:00 PM	RFP response due
August 12, 2014	Notification of finalists
August 19, 2014	Telephonic Interviews with finalists
Week of August 25, 2014	Tentative Selection/Notification

Evaluation Process:

This RFP will use a two-step process to select a firm or multiple firms to provide floor covering services. The first step includes evaluation of written proposals submitted in response to this RFP and then short-listing of at least two firms, who will be invited to participate in the second step, a telephonic interview that is anticipated to be scheduled on **August 19, 2014, between 9:00AM and 12:00PM PST**. Please hold this date for tentative interview.

Each of the evaluation criteria has been assigned a weight of between 10 and 30. Each member of the evaluation committee will separately rank each proposal in each of the evaluation criteria between 0 and 5, and multiply that number by the weight assigned to the evaluation criteria. The individual evaluation committee members will then total the weighted score from all of the criteria to obtain a total score for each proposal.

The evaluation committee will meet and compare the individual evaluation committee member rankings. The committee will discuss firm strengths and weaknesses and the individual evaluation committee member scorings. The evaluation committee discussion will result in the consolidated ranking from which the finalists for interviews will be selected for step two of the

process.

Interviews will include a 20-minute presentation period to allow the proposers to highlight their proposal as well as respond to additional questions or information requested in advance by the evaluation committee, and then a separate 20-minute Q&A session. OSU will use the information presented during the interview to further evaluate the proposer's qualifications and abilities and develop a tentative ranking. The evaluation committee may then check references and adjust the scores based on the results of reference checks to determine the final ranking of proposals.

After all of the interviews and committee discussions are completed, the evaluation committee will select the Apparent Successful Proposer(s) by ranking the proposals based on all information received, presented, found and heard. OSU will then send out a Tentative Selection/Notification. OSU anticipates it will then enter into a contract or contracts with a firm or firms to provide floor covering services on an as-needed basis.

Responsibility Evaluation:

OSU will investigate each proposer's responsibility in accordance with the requirements of Division 61 of Oregon Administrative Rules Chapter 580, and will consider information obtained from any source as part of its evaluation, at any time prior to execution of a contract. Submission of a signed proposal constitutes the proposer's approval for OSU to obtain any information OSU deems necessary to conduct the evaluation including, but not limited to, credit reports and information discovered during reference checks.

Financial Information: OSU will notify proposers, in writing, of any financial documentation required, which may include recent profit-and-loss history; current balance statements; assets-to-liabilities ratio, including number and amount of secured versus unsecured creditor claims; availability of short and long-term financing; bonding capacity and credit information.

OSU may postpone the award or execution of a contract in order to complete its investigation and evaluation. Failure to promptly provide complete information requested will render the proposal nonresponsive. Failure of a proposer to demonstrate responsibility will render it non-responsible and constitute grounds for proposal rejection.

Submission:

Submit **six (6)** copies of your written proposal, to be received by the closing date and time listed in this document to:

Brooke Davison
Oregon State University
3015 SW Western Blvd.
Corvallis OR 97333

Your proposal must be contained in a document **not to exceed seven (7) single sided pages**, including pictures, charts, graphs, tables and text the proposer deems appropriate to be part of the review of the proposer's response. Resumes of key individuals proposed to be involved in this project are exempted from the 7-page limit and may be **appended to the end of your response**. No other supplemental information to the 7 page proposal will be allowed. Appended resumes of the proposed key individuals, along with a transmittal letter, table of contents, front and back covers, and blank section/numerical dividers, etc., will not be counted in the 7 page limit.

Information should **be presented in the same order as the above evaluation criteria**. **The proposal should be submitted** with page size of 8 ½ x 11 inches with no fold-outs. The basic text information of the proposal should be presented in standard business font size, and reasonable (we prefer one inch) margins.

Your proposal must be signed by an officer of your firm with the authority to commit the firm.

OSU may reject any proposal not in compliance with all prescribed public bidding procedures and requirements, and may cancel this solicitation or reject for good cause all proposals upon a finding by OSU that it is in the public interest to do so.

Please note that OSU will not accept proposals or queries that require OSU to pay the cost of production or delivery.

OSU is an AA/EEO employer.

Telephone, facsimile, or electronically transmitted proposals will not be accepted.

Proposals received after the closing date and time will not be considered.

Questions:

All questions and contacts with the University regarding any information in this RFP must be addressed in writing, fax or email to Brooke Davison at the address, email or fax listed in this document.

Solicitation Protests:

You may submit a written request for clarification or change or protest of particular solicitation provisions and specifications and contract terms and conditions (including comments on any specifications or terms that you believe limits competition) to Brooke Davison electronically at brooke.davison@oregonstate.edu or at 3015 SW Western Blvd, Corvallis OR 97331. Requests and protests must be received no later than 12:00pm July 28, 2014. Requests or protests must state the reasons for the request or protest and any proposed changes to the solicitation provisions and specifications and contract terms and conditions.

Change or Modification:

Any change or modification to the specifications or the procurement process will be in the form of an addendum to the RFP and will be made available by email from Brooke Davison to all prospective proposers **who have notified OSU of their interest in proposing**. No information published in any other manner will serve to change the RFP in any way, regardless of the source of the information. Any request for clarification or change or protest of anything contained in an addendum not received by the date and time stated in the addendum will not be considered.

Selection Protests:

Any respondent to this RFP who claims to have been adversely affected or aggrieved by the selection of a competing respondent may submit a written protest of the selection to Brooke Davison electronically at brooke.davison@oregonstate.edu or at 3015 SW Western Blvd, Corvallis OR 97333 within five days after notification of that selection. Any such protests must be received by Ms. Davison no later than five days after the notification of selection has been made in order to be considered. The selection decision notification will be made by Brooke Davison via email.

Proprietary Information:

OSU will retain this RFP and one copy of each original proposal received, together with copies of all documents pertaining to the award of a contract. These documents will be made a part of a file or record, which will be open to public inspection after OSU has announced an Apparent Successful Proposer or all proposals have been rejected. If a proposal contains any information that you consider to be a trade secret under ORS 192.501(2), you must mark each sheet containing such information with the following legend: **"This data constitutes a trade secret under ORS 192.501(2), and must not be disclosed except in accordance with the Oregon Public Records Law, ORS Chapter 192."**

The Oregon Public Records Law exempts from disclosure only bona fide trade secrets, and the exemption from disclosure applies only "unless the public interest requires disclosure in the particular instance."

Therefore, non-disclosure of documents or any portion of a document submitted as part of a proposal may depend upon official or judicial determination made pursuant to the Public Records Law.

In order to facilitate public inspection of the non-confidential portion of the proposal, material designated as confidential must accompany the proposal, but must be readily separable from it. Prices, makes, model or catalog numbers of items offered, scheduled delivery dates, and terms of payment will be publicly available regardless of any designation to the contrary. Any proposal marked as a trade secret in its entirety will be considered non-responsive and will be rejected.

Project Termination:

OSU reserves the right to terminate a project and/or the agreement, at any time, upon thirty days' written notice.

Certification of Compliance With Tax Laws:

By submission of your proposal, the signatory (a duly authorized representative of the submitting proposer) must certify that the proposer is not, to the best of their knowledge, in violation of any Oregon tax law. For purposes of this certification, "Oregon Tax Laws" means a state tax imposed by ORS 320.005 to 320.150 and 403.200 to 403.250, ORS chapters 118, 314, 316, 317, 318, 321 and 323; the elderly rental assistance program under ORS 310.630 to 310.706; and local taxes administered by the Department of Revenue under ORS 305.620.

Additional Requirements:

Pursuant to OAR 580-061-0030, by submitting a proposal, the proposer certifies that the proposer has not discriminated against Minority, Women or Emerging Small Business Enterprises in obtaining any required subcontracts.

Pursuant to OAR-061-0040, proposers are hereby notified that policies applicable to consultants and contractors have been adopted by OSU that prohibit sexual harassment and that proposers and their employees are required to adhere to OSU's policy prohibiting sexual harassment in their interactions with members of OSU's community.

Insurance Provisions:

During the term of the resulting contract, the successful proposer will be required to maintain in full force, at its own expense, from insurance companies authorized to transact the business of insurance in the state of Oregon, each insurance coverage/policy as set forth in the attached Master Contract for Floor Coverings.

Enclosures:

OSU Master Contract for Floor Coverings
OSU General Conditions for Construction Related Services
OSU Supplemental General Conditions for Master Contract for Construction Related Services

End of RFP