

REQUEST FOR QUALIFICATIONS No. JK183406RFQu

Developers for the Elearning and Instructional Design of Continuing Education Courses

QUALIFIED POOL

For the time period: August 14, 2017 – July 31, 2021

SUBMITTAL LOCATION:

Oregon State University
Procurement and Contract Services (PaCS)
644 SW 13th Street
Corvallis, Oregon 97333
(541) 737-7353
jennifer.koehne@oregonstate.edu

1.0 INTRODUCTION/BACKGROUND

1.01 Introduction:

Procurement, Contracts and Materials Management (PCMM) is seeking experienced Elearning Developers to create fully accessible and interactive courseware. These ongoing projects require the vendor to design and assemble the programming and media necessary to carry out design plans, as assembled in collaboration with the PACE instructional designer and/or SME. Ideal candidates have solid experience in the development of media-rich online learning solutions, are detail-oriented, well versed in instructional and visual design principles and best practices, know how to execute accessible content, and are adept at creating instructionally and technically sound interactions.

The instructional need for this Elearning Developer will require vendor to build courseware utilizing a vendorowned copy of the agreed upon authoring tool.

Acceptance into the Qualified Pool only signifies an entity has prequalified and does not obligate OSU to issue a contract. Contracts will be issued on a case by case basis as projects occur.

1.02 Background:

Founded in 1868, Oregon State University is a comprehensive, research-extensive, public university located in Corvallis. OSU is a member of the Oregon University System and one of only two American universities to hold the Land Grant, Sea Grant, Space Grant and Sun Grant designations. OSU is also the only Oregon institution to hold the Carnegie Foundation's top ranking for research universities, a recognition of the depth and quality of OSU's graduate education and research programs.

Through its centers, institutes, Extension offices and Experiment Stations, OSU has a presence in almost every one of Oregon's 36 counties, including its main campus in Corvallis, the Hatfield Marine Sciences Center in Newport and OSU-Cascades Campus in Bend. OSU offers undergraduate, master's and doctoral degrees through 12 academic colleges enrolling more than 25,000 students from every county in Oregon, every state in the country and more than 90 nations.

2.0 SAMPLE CONTRACT/STATEMENT OF WORK/QUALIFICATIONS

2.01 Sample Contract/Statement of Work:

Contractors selected from the Qualified Pool to perform services will be issued a separate contract. A sample contract including the Statement of Work and Additional Terms is included at Exhibit A.

2.02 Minimum Required Qualifications:

In order to be accepted into this Qualified Pool the minimum required qualifications are as follows:

- a. Demonstrated ability to develop effective and engaging online learning activities such as demonstrations, videos, simulations, and assessments
- b. Project management experience
- c. Proficient in instructional design methodology and adult learning theory
- d. 3+ years in design and development of Elearning solutions with a minimum of one year successfully working in a virtual/off-site capacity
- e. Ability to render complex ideas using media or learning objects that are relevant and align with stated learning outcomes
- f. Mastery of visual representation of complex concepts which incorporate visual design principles
- g. Experience with Dropbox and GoogleDrive
- h. Proven experience executing on detailed client specifications
- i. Track record of meeting deadlines consistently with multiple assignments occurring simultaneously
- j. Comfortable proactively addressing, resolving, and communicating issues as necessary

2.03 Preferred Qualifications:

- a. Knowledge of design thinking principles and learner experience design
- b. Experience with graphic design for creating learning materials
- c. Experience with JavaScript, HTML, or CSS

2.04 Qualified Pool Time Period:

The Qualified Pool will be open for the period August 2016 – July 2021. At any point during this time period, entities who wish to participate in the Qualified Pool may submit their qualifications. If determined qualified, OSU will issue the entity notice of acceptance into the pool. Once accepted into the Qualified Pool, the participant does not need to reapply during the time period the pool is open unless rejected from the pool. Acceptance into the pool does not obligate OSU to issue a contract.

2.05 Contract Issuance:

Oregon State University will issue contracts as needed to those participants in the Qualified Pool that best meet the requirements of the individual departmental projects. Performing work without a fully executed Contract may result in non-payment of work performed, or termination of an impending contract.

3.0 REQUIRED SUBMITTALS/REVIEW/SELECTION/TERMINATION

3.01 Required Submittals:

In order to be considered as a participant in this Qualified Pool, entities must submit the following

- Description of how the services offered specifically satisfy the Statement of work described in section 2.01.
- Detailed information how the Proposer meets the qualifications described in section 2.02 and 2.03.
- Exhibit B: Certifications
- Exhibit C: References
- Exhibit D: Pricing

3.02 Submittal Location:

Completed Submittals may be mailed, e-mailed or faxed to the following:

Oregon State University

Procurement and Contract Services

Attn: Jennifer Koehne 644 SW 13th Street Corvallis, Oregon 97333 Fax: (541) 737–2170

Telephone: (541) 737-7353

E-mail: jennifer.koehne@oregonstate.edu

3.03 Review:

PCMM shall review entities submittals to determine if the qualifications set forth in the Request for Qualifications have been met. If the entity meets the qualifications, Procurement and Contract Services will send a letter of acceptance as a participant into the Qualified Pool. If the entity does not meet the qualifications, Procurement and Contract Services will send a letter of rejection including the grounds for rejection and a statement of the appeal rights and deadlines pursuant to OSU Standard 580-061-0130. Acceptance into the Qualified Pool does not entitle the participant to the award of a Contract.

3.04 Selection of Contractors from Qualified Pools:

OSU departments may use a Qualified Pool to make direct appointments, obtain quotes, conduct interviews or request presentations depending on the nature and requirements of the departmental project.

3.05 Termination:

PCMM may discontinue or terminate a Qualified Pool at any time by giving notice to all participants in the Qualified Pool.

4.0 INSTRUCTIONS

4.01 Provisions and Requirements:

This Request for Qualifications and resulting contract(s) are subject to the provisions and requirements of the applicable Oregon Revised Statutes, the applicable Attorney General's Model Public Contract Rules, Oregon Administrative Rules and Oregon State University Standards.

4.02 Right to Reject:

OSU reserves the right to reject any submittal or to reject all submittals at any time prior to OSU's execution of a Contract if it is determined to be in the best interest of OSU to do so.

4.03 Change or Modification/Addenda:

Any change or modification will be in the form of an addenda. Only documents issued as addenda by the OSU Procurement and Contract Services (PaCS) Department serve to change the RFQu in any way. No other direction received, written or verbal, serves to change the RFQu. Note: if you have received a RFQu you should consult the OSU Procurement and Contract Services Department to assure that you have not missed any addenda announcements. Addenda are not required to be returned, however, prospective participants are responsible to make themselves aware of, obtain and incorporate any changes made in any addenda issued. Failure to do so may cause the submittal to be rejected.

4.04 Preparation and Submission:

Submittals shall be prepared in ink and shall be signed by an authorized representative.

4.05 Withdrawal:

Submittals may be withdrawn in writing on company letterhead signed by an authorized representative and received by PaCS prior to contract issuance. Submittals may also be withdrawn in person prior to contract issuance upon presentation of appropriate identification.

4.06 Agreement to Requirements, Terms and Conditions:

By submission, Entities agree to all requirements, terms and conditions contained in the Request for Qualifications.

4.07 Preparation Costs:

OSU shall not be liable for any costs incurred in the preparation of submittals and any subsequent presentations or negotiations.

4.08 Investigation of References:

OSU reserves the right to investigate the references and the past performance of any Entity with respect to its successful performance of similar services and compliance with specifications and contractual obligations. OSU reserves the right to consider past performance, historical information and fact, whether gained from the Entities submittal, question and answer conference, references, OSU or any other source in the evaluation process.

4.09 Notice to Proceed:

Any award of a Contract resulting from this Request for Qualification will be made only by written authorization from OSU.

EXHIBIT A – SAMPLE CONTRACT

The following Contract is applicable to this Request for Qualification.

OREGON STATE UNIVERSITY PERSONAL/PROFESSIONAL SERVICES CONTRACT (PPSC)

				Dep	partment Contract #		
This Contract is entered Continuing Education (PA	into by and between Oregon S CE) (Department) and (Co	tate U		itution/University) for it	ts Professional and		
Whereas OSU has need of the services which Contractor is competent to provide; now therefore, in consideration of the lot to exceed \$\(\) to be paid at the rate of \$\(\) /hour to Contractor by OSU, Contractor agrees to perform between flast signature and \$\(\) , inclusive, the following personal and/or professional services: Statement of Work described in Attachment B. Selection of Contractor was performed in accordance with DL183406P.							
shall pay only for work pe	work until the Contract is signed rformed. Contractor shall submit g the OSU's standard payment to	detai	led invoice(s) for wo	ork performed to Depar	tment for payment.		
The following attachments Contract Provisions and	are incorporated by this referen ☐ Attachment B; SOW ☐ At				t A, OSU Standard		
INSURANCE: the minir	mum limit is \$ 1M	Type required: D	GCGL □ AUTO □] Professional			
THIS CONTRACT SHALL BECOME EFFECTIVE AND BINDING UPON LAST SIGNATURE BY AUTHORIZED REPRESENTATIVES OF THE PARTIES AS PROVIDED HEREIN.							
osu			CONTRACTOR				
OSU Department Head	Date		Signature		Date		
(Typed Name):		Typed Name: Address:					
			Phone:				
OSU Contract Officer Date			Banner Vendor ID No.: U.S. Tax Identification No.: Contractor is a: (Check One) Resident U.S. citizen Resident non-U.S. citizen (Green Card Holder) Non-U.S. citizen Partnership Corporation Contractor is also a minority group member				
OSU VENDOR NO.	FORM PREPARED BY		PREPARER	S'S ADDRESS	DATE		
INDEX CODE	ACCOUNT CODE	A	CTIVITY CODE PAYMENT AMOUNT				
	All payments and reimbursements r	made c	on this contract will be	1099-misc. reportable.			
U							

ATTACHMENT A OREGON STATE UNIVERSITY STANDARD PERSONAL/PROFESSIONAL SERVICES CONTRACT PROVISIONS

ACCESS TO RECORDS. Contractor shall maintain books, records, documents, and other evidence and accounting procedures and practices sufficient to reflect properly all costs of whatever nature claimed to have been incurred and anticipated to be incurred in the performance of this Contract. OSU and the federal government and their respective duly authorized representatives shall have access to the books, documents, papers, and records of Contractor which are directly pertinent to this Contract for the purpose of making audit, examination, excerpts, and transcripts. Such books and records shall be maintained by Contractor for three years from the date of contract expiration unless a shorter period is authorized in writing. Contractor is responsible for any audit discrepancies involving deviation from the terms of this Contract and for any commitments or expenditures in excess of amounts authorized by Institution.

ASSIGNMENT. Contractor shall not assign or transfer its interest nor delegate its obligation in this Contract without the express written consent of the Institution.

AVAILABILITY OF FUNDS. Institution certifies that sufficient funds are available and authorized for expenditure to finance costs of this Contract within its current biennial appropriation or expenditure limitation, provided, however, that continuation of the Contract, or any extension, after the end of the fiscal period in which it is written, is contingent upon a new appropriation or limitation for each succeeding fiscal period for the purpose of this Contract.

CAPTIONS. The captions or headings in this Contract are for convenience only and in no way define, limit, or describe the scope or intent of any provisions of this Contract.

COMPLIANCE WITH APPLICABLE LAW. Contractor agrees to comply with all federal, state, county, and local laws, ordinances, and regulations applicable to the work to be done under this Contract. Contractor specifically agrees to comply with all applicable requirements of federal and state civil rights and rehabilitation statutes, rules, and regulations. Contractor also shall comply with the Americans with Disabilities Act of 1990 (Pub L No. 101-336), ORS 659.425, and all regulations and administrative rules established pursuant to those laws. Failure or neglect on the part of Contractor to comply with any or all such laws, ordinances, rules, and regulations shall not relieve Contractor of these obligations nor of the requirements of this Contract. Contractor further agrees to make payments promptly when due, to all persons supplying to such Contractor, labor or materials for the prosecution of the work provided in this Contract; pay all contributions or amounts due the Industrial Accident Fund from such contractor incurred in the performance of this Contract; not permit any lien or claim to be filed or prosecuted against the state on account of any labor or material furnished; pay to the Department of Revenue all sums withheld from employees pursuant to ORS 316.167. If Contractor fails or refuses to make any such payments required herein, the appropriate Institution official may pay such claim to such payment. Any payment of a claim in the manner authorized in this section shall not relieve the Contractor or Contractor's surety from obligation with respect to any unpaid claims.

CONFLICT OF INTEREST. Contractor covenants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of its services hereunder. Contractor further covenants that in the performance of this Contract no person having any such interest shall be employed.

DUAL PAYMENT. Contractor shall not be compensated for work performed under this Contract from any other entity of the State of Oregon.

EXECUTION AND COUNTERPARTS. This Contract may be executed in several counterparts, each of which shall be an original, all of which shall constitute but one and the same instrument.

GOVERNING LAW. This Contract shall be governed and construed in accordance with the laws of the State of Oregon. Any claim, action, or suit between Institution and Contractor that arises out of or relates to performance of this Contract shall be brought and conducted solely and exclusively within the Circuit Court for Benton County, for the State of Oregon. Provided, however, that if any such claim, action, or suit may be brought only in a federal forum, it shall be brought and conducted solely and exclusively within the United States District Court for the District of Oregon.

HAZARD COMMUNICATION. Contractor shall notify Institution prior to using products containing hazardous chemicals to which Institution employees may be exposed. Products containing hazardous chemicals are those products defined by Oregon Administrative Rules, Chapter 437. Upon Institution's request, Contractor shall immediately provide Material Safety Data Sheets, as required by OAR 437-155-025, for the products subject to this provision.

INDEMNITY, RESPONSIBILITY FOR DAMAGES. Contractor shall be responsible for all damage to property, injury to persons, and loss, expense, inconvenience, and delay which may be caused by, or result from, the conduct of work under this contract, or from any act, omission, or neglect of contractor, its subcontractors, or employees. Contractor shall save, defend, indemnify, and hold harmless OSU and its officers, board members, employees, and agents from all claims, suits, and actions of any nature resulting from or arising out of the activities or omissions of Contractor or its subcontractors, officers, agents, or employees acting under this contract.

INDEPENDENT CONTRACTOR STATUS. The service(s) to be rendered under this Contract are those of an independent contractor. Contractor is not to be considered an agent or employee of Institution for any purpose, and neither Contractor nor any of Contractor's agents or employees are entitled to any of the benefits that Institution provides for its employees. Contractor will be solely and entirely responsible for its acts and for the acts of its agents or employees during the performance of this Contract. If Contractor is providing personal services as an individual, (a) Contractor: (1) Is engaged as an independent contractor and will be responsible for any Federal or State taxes applicable to this payment; (2) Will not be eligible for any Federal Social Security, State Workers' Compensation, unemployment insurance, or Public Employees Retirement System benefits from this Contract payment; (3) Is not an officer, employee, or agent of the State as these terms are used in ORS 30.265 and will not be under the direction and control of Institution; (4) Is not currently employed by the Federal Government and the amount charged does not exceed his normal charge for the type of service provided if payment is to be charged against Federal funds; (5) Is not a member of the Oregon Public Employees Retirement System; or (6) if a contribution member of the Oregon Public Employees Retirement System will be withheld and a corresponding Institution contribution made; and (7) Must furnish Form IRS Form 8233 in duplicate with this Contract if Contractor is a non-resident alien and claims exemption from Federal Withholding tax.

INSURANCE. Contractor shall secure at its own expense and keep in effect during the term of this Contract general liability insurance. Insurance policies, which cannot be excess to a self-insurance program, are to be issued by an insurance company authorized to do business in the State of Oregon. OSU and its officers, board members, employees, and agents shall be included as additional insured in said insurance policy. If any of the liability insurance is arranged on a "claims made" basis, "tail" coverage will be required at the completion of this Contract for a duration of 24 months.

NOTICES AND REPRESENTATIVES. All notices, certificates, or communications shall be delivered or mailed postage prepaid to the parties at their respective places of business as identified in the signature block of this Contract, unless otherwise designated in writing. Copies of such correspondence shall also be sent to all other Contract signatories.

OVERDUE PAYMENTS. Any charges claimed by the Contractor for payment of an overdue amount shall be in accordance with the provisions of ORS 293.462.

OWNERSHIP OF WORK PRODUCT. All work products or any form of property originated or prepared by Contractor which result from this Contract are the exclusive property of Institution.

SEVERABILITY. If any term or provision of this Contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Contract did not contain the particular term or provision held to be invalid.

SUBCONTRACTS AND ASSIGNMENTS. Contractor shall not enter into any subcontracts for any of the work scheduled under this Contract, or assign or transfer any of its interest in this Contract, without obtaining prior written approval from the Institution.

SUCCESSORS IN INTEREST. The provisions of this Contract shall be binding upon and shall inure to the benefit of the parties hereto, and their respective successors and assigns

TERMINATIONS. This Contract may be terminated at any time by mutual consent of both parties, or by either party upon thirty (30) days' notice in writing and delivered by certified mail or in person to the other party. In addition, the Institution may terminate this Contract effective upon delivery of written notice to Contractor, or at such later date as may be established by the Institution, if (a) Federal or state regulations or guidelines are modified, changed, or interpreted in such a way that the services are no longer allowable or appropriate for purchase under this Contract; or (b) Any license or certificate required by law or regulation to be held by the Contractor to provide the services required by this Contract is for any reason denied, revoked, or not renewed. This Contract may also be terminated by Institution for default (including breach of contract) if (a) Contractor fails to provide services or materials called for by this Contract within the time specified; or (b) Contractor fails to perform any of the other provisions of this Contract, or so fails to pursue the work as to endanger performance of this Contract in accordance with its terms, and after receipt of written notice from Institution, fails to correct such failures within ten days. The rights and remedies of Institution provided in the above clause related to defaults (including breach of contract) by Contractor shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.

TERMINATION DUE TO NONAPPROPRIATION OF FUNDS. If sufficient funds are not provided in future legislatively approved budgets of Institution (or from applicable Federal, state, or other sources) to permit Institution in the exercise of its reasonable administrative discretion to continue this Contract, or if Institution or program for which this Contract was executed is abolished, the Institution may terminate this Contract without further liability by giving Contractor not less than thirty (30) days' notice. In determining the availability of funds from the Oregon Legislature for this Contract, Institution may use the budget adopted for it by the Joint Ways and Means Committee of the Oregon Legislative Assembly.

FOREIGN CONTRACTOR. If Contractor is not domiciled in or registered to do business in the State of Oregon, Contractor shall promptly provide to the Oregon Department of Revenue and the Secretary of State, Corporation Division, all information required by those agencies relative to this Contract. Contractor shall demonstrate its legal capacity to perform these services in the State of Oregon prior to entering into this Contract.

FORCE MAJEURE. Neither Institution nor Contractor shall be held responsible for delay or default caused by fire, riot, acts of God, or war where such cause was beyond, respectively, Institution's or Contractor's reasonable control. Contractor shall, however, make all reasonable efforts to remove or eliminate such a cause of delay or default and shall, upon the cessation of the cause, diligently pursue performance of its obligations under this Contract.

WAIVER. The failure of Institution to enforce any provision of this Contract shall not constitute a waiver by Institution of that or any other provision.

APPROVALS. In some instances, another state agency may be required to approve this Contract before any work may commence under this Contract.

RECYCLED PRODUCTS: Contractors will use recycled products, as defined in ORS 279A.010(1)(ii), to the maximum extent economically feasible in the performance of the Contract.

WORKERS' COMPENSATION. All employers, including Contractor, that employ subject workers who work under this Contract in the State of Oregon shall comply with ORS 656.017 and provide the required workers' compensation coverage, unless such employers are exempt under ORS 656.126. Contractor shall ensure that each of its subcontractors complies with these requirements.

MERGER. THIS CONTRACT CONSTITUTES THE ENTIRE AGREEMENT BETWEEN THE PARTIES. THERE ARE NO UNDERSTANDINGS, AGREEMENTS, OR REPRESENTATIONS, ORAL OR WRITTEN, NOT SPECIFIED HEREIN REGARDING THIS CONTRACT. NO AMENDMENT, CONSENT, OR WAIVER OF TERMS OF THIS CONTRACT SHALL BIND EITHER PARTY UNLESS IN WRITING AND SIGNED BY ALL PARTIES. ANY SUCH AMENDMENT, CONSENT, OR WAIVER SHALL BE EFFECTIVE ONLY IN THE SPECIFIC INSTANCE AND FOR THE SPECIFIC PURPOSE GIVEN. CONTRACTOR, BY THE SIGNATURE HERETO OF ITS AUTHORIZED REPRESENTATIVE, ACKNOWLEDGES HAVING READ AND UNDERSTOOD THE CONTRACT AND CONTRACTOR AGREES TO BE BOUND BY ITS TERMS AND CONDITIONS.

Attachment B Statement of Work and Additional Terms

1.01 Statement of Work:

Developer shall design and develop courseware that will be housed on University's learning management system and servers, and/or partner websites. Work submitted by developer shall include all relevant and necessary files, published and source, where applicable.

The source files will become property of University upon completion.

University shall review and approve Elearning modules in three stages. Developer shall not transition to the next step of design and development until approved by the University. Developer shall complete each stage consisting of the following, including but not limited to:

- 1. **Stage 1**: Review of all existing relevant materials and propose a design concept and strategy of how content will be separated into manageable sections.
- Stage 2: Gather content and apply the approved concept and strategy to a storyboard that details
 organized sections including knowledge checks and quizzes. Provide a mock-up of course interface,
 include course technical specifications such as but not limited to screen resolution, audio quality and
 development software.
 - a. Courseware shall include on-screen text and content, graphics and user interactivity, audio elements of narration and/or music, where applicable.
- 3. **Stage 3**: Building of the courseware based on the course technical specifications and includes module interface and navigation with a minimum of two review cycles.

The Developer will be responsible for:

- Designing courseware that is:
 - Based on existing course content (to be provided)
 - Fully accessible (Content is compatible for learners utilizing assistive technologies such as screenreaders, and is Section 508 - and WCAG 2.0-compliant),
 - o Inclusive of sound instructional design, visual design, and adult learning principles
 - Interactive and engaging
- Following scope of project, which ranges from concept development of courseware through final proofing
- Following set schedules and meeting deadlines
- Maintaining quality, integrity, consistency, and efficiency of work
- Implementing procedures to ensure that course production operates efficiently

The parties understand that as the project develops, related services not listed above may be required to achieve the parties' objectives. Any modifications to the Contract, including the Statement of Work, shall be made in writing and by mutual consent of the parties.

1.02 Confidentiality:

Contractor may be required to have staff assigned to this Contract sign Confidentiality Agreements in order to protect confidential information which the Contractor may obtain in performance of this Contract.

EXHIBIT B - CERTIFICATIONS

By signature on this certification the undersigned certifies that they are authorized to act on behalf of the Proposer and that under penalty of perjury the undersigned will comply with the following:

SECTION I. OREGON TAX LAWS

The undersigned hereby certifies under penalty of perjury that the undersigned is authorized to act on behalf of Proposer and that Proposer is, to the best of the undersigned's knowledge, not in violation of any Oregon Tax Laws. For purposes of this certification, "Oregon Tax Laws" means a state tax imposed by ORS 320.005 to 320.150 and 403.200 to 403.250 and ORS chapters 118, 314, 316, 317, 318, 321 and 323 and the elderly rental assistance program under ORS 310.630 to 310.706 and local taxes administered by the Department of Revenue under ORS 305.620.

SECTION II. AFFIRMATIVE ACTION

The undersigned hereby certifies that they have not discriminated against Minority, Women or Emerging Small Business Enterprises in obtaining any required subcontracts, pursuant to OSU Standard 580-061-0030 (3).

SECTION III. COMPLIANCE WITH SOLICITATION

The undersigned agrees and certifies that they:

- 1. Have read, fully understands and agrees to be bound by the Request for Proposal and all Exhibits and Addenda to the Request for Proposal; and
- 2. Are an authorized representative of the Proposer, that the information provided is true and accurate, and that providing incorrect or incomplete information may be cause for rejection of the Proposal or Contract termination; and
- 3. Will furnish the designated item(s) and/or service(s) in accordance with the Request for Proposal and the Contract: and
- 4. Has provided a correct Federal Employer Identification Number or Social Security Number with the Proposal.

Authorized Signature:	Date:
Name (Type or Print):	Telephone:()
Title:	Fax:()
FEIN ID# or SSN# (required):	Email:
Construction Contractors Board (CCB) License Number (if a	applicable):
Business Designation (check one): ☐ Corporation ☐ Partnership ☐ LLC ☐ Sole Minority, Women & Emerging Small Business (MWESB) Ce If yes, Minority, Women & Emerging Small Business (MWESB)	ertified Firm: □Yes □No

EXHIBIT C - REFERENCES				
REFERENCE 1				
COMPANY:	CONTACT NAME:			
ADDRESS:	PHONE NUMBER:			
CITY, STATE ZIP:				
WEBSITE:	E-MAIL:			
GOODS OR SERVICES PROVIDED:				
DEFENSE O				
REFERENCE 2				
COMPANY:	CONTACT NAME:			
ADDRESS:	PHONE NUMBER:			
CITY, STATE ZIP:	FAX NUMBER:			
WEBSITE:	E-MAIL:			
GOODS OR SERVICES PROVIDED:				
REFERENCE 3				
COMPANY:	CONTACT NAME:			
ADDRESS:	PHONE NUMBER:			
CITY, STATE ZIP:	FAX NUMBER:			
WEBSITE:	E-MAIL:			
GOODS OR SERVICES PROVIDED:				

EXHIBIT D - PRICING

Budget/financial proposal detailing all expenses related to carrying out this contract

ITEM	DESCRIPTION OF SERVICES	PRICE
	Professional Fee	
	Per Student Fee	
	Contractor Travel	
	Other Fees as appropriate:	
	TOTAL PRICE	\$