

## **EXHIBIT B**

# AP FOR BAR PREPARATION TRAINING SERVICES PCS# 228000-0003-AP

## **Required Services**

## 1. Complete bar preparation programs in all 50 states.

Most bar exams test applicants using three different methods: (1) a multiple-choice section (usually referred to as the Multistate Bar Exam (MBE)); (2) a performance test; and (3) essays. Some states test state-specific law, either in the essay portion or in an additional state-specific test.

A complete bar preparation program would prepare the University law students for each method of examination that will appear on the state bar to which the applicant is seeking admission. In addition, a complete bar preparation program will teach the substantive law necessary to pass a state bar exam whether the state bar exam tests multi-state law or state-specific law.

University requires that the complete bar preparation programs will provide instruction through "lectures" and "homework." "Lectures" explain the substantive law that will be tested on the bar exam and provide guidance about how to approach the different testing methods. "Homework" tests the degree to which University law students have absorbed both the substance of the law and test-taking methods.

The selected vendor must provide complete bar preparation programs in all 50 states. For a vendor to "provide" complete bar preparation programs in all 50 states it must provide its own complete bar preparation programs for the following 14 jurisdictions:

- Arizona
- California
- Florida
- Hawaii
- Montana
- New York
- Nevada
- Oregon
- Texas
- Washington
- The following Uniform Bar Exam UBE jurisdictions, none of which currently have a state-specific component:
  - o Alaska
  - o Colorado
  - o Idaho
  - Utah

In addition, the selected vendor must be able to provide its own complete bar preparation programs or make arrangements for the University law students to take a complete bar preparation program in the remaining 36 jurisdictions.

Finally, the complete bar preparation programs must be offered at least twice per year to prepare University law students for examinations in both July and February.

- **a.** Please verify that you can provide complete bar preparation programs for the 14 jurisdictions listed above.
- **b.** For the remaining 36 state jurisdictions,
  - Please indicate whether you can provide your own complete bar preparation programs or whether you would need to make arrangements for University law students to take a complete bar preparation program.
  - ii. In any jurisdiction in which you cannot provide your own complete bar preparation program, please explain how you will accommodate the University law students who plan to take the bar in those states.
- **c.** Please verify that the complete bar preparation programs described in answer to questions 1(a) and (b) is available to prepare University law students for both the July and February bar examinations in all jurisdictions.
- **d.** Please provide a 2013 sample curricular schedule for both July and February bar preparation programs for the following jurisdictions:
  - i. California
  - ii. Colorado
  - iii. New York
  - iv. Oregon
  - v. Texas
  - vi. Utah
  - vii. Washington
  - viii. Any state in which the curricular schedule is significantly different from those for the states listed in 1(c)i-vii.

#### 2. Classroom Lectures

For the July-bar preparation programs, the selected vendor must provide a classroom setting for lectures for the following jurisdictions:

- i. California
- ii. Colorado
- iii. New York
- iv. Oregon
- v. Texas
- vi. Utah
- vii. Washington

## 3. Non-expiration

The selected vendor must guarantee that after the University pays for a complete bar exam preparation program for University law students, the student will be permitted to enroll in at least one complete bar preparation program in that student's jurisdiction of choice at any time thereafter.

Please explain how you will maintain records of University law students who are eligible for a complete bar exam program.

# 4. Opportunities for students who fail the bar

The selected vendor must provide a University law student who fails a bar the opportunity to repeat the vendor's complete bar preparation program at no additional cost until the student has passed a bar.

- **a.** Please verify that a University law student who fails a state bar be permitted to repeat the complete bar preparation program for that state for no additional cost until the student has passed that state's bar.
- **b.** Will a University law student who fails a state bar be permitted to take a complete bar preparation program in another state (or states) of his or her choice at no additional cost until that student has passed a state bar?

# 5. Responding to changes in the bar

To the extent that bar exams change their methods of testing, the substance that will be tested, or the timing of an exam, the selected vendor must commit to provide a program that addresses those changes.

Please provide evidence of your ability to adapt to changes in the bar exam, including the length of time it took to update bar preparation materials in light of new examination requirements.

## 6. Live support

A University law student struggling to understand a subject matter or an approach to test taking must be able to talk to someone with the requisite experience to answer the question. The selected vendor must provide live support that is able to completely answer student questions during the bar preparation program.

Please explain the type and extent of live support that you provide.

# 7. Individualized feedback on essays

The selected vendor must provide individualized feedback on University law student practice essays.

- **a.** Please describe the opportunities you provide for individualized feedback on essays.
- **b.** Please provide an example of a student essay with feedback.

## 8. Individualized feedback on performance tests

The selected vendor must provide individualized feedback on University law student practice performance tests.

- **a.** Please describe the opportunities you provide for such individualized feedback.
- **b.** Please provide an example of a student's practice performance test with feedback.

## 9. Reports

The selected vendor must be able to provide timely reports to the University regarding its law students' progress. Please explain your ability to specifically report data with regard to the following categories:

- a. Student attendance at classroom lectures.
  - i. By student?
  - ii. For all University students enrolled in a complete bar preparation program at that time?
- **b.** Whether students have listened to lectures.
  - i. By student?
  - ii. In the aggregate?
- **c.** Whether students are completing assignments on time.
  - i. By student?
  - ii. In the aggregate?
- **d.** A comparison of University student success on multiple choice (MBE) practice questions:
  - i. As compared to other students nationwide?
  - ii. As compared to other students in a designated region?
  - iii. As compared to other students at designated schools?
- **e.** With respect to the reports in 10(d), please
  - i. Provide a list of any other variables that can be included in such a report.
  - ii. Indicate who can generate such a report, and
  - iii. Provide an example of each such report.
- f. To the extent a comprehensive bar program will be outsourced for a given jurisdiction, please explain the extent to which University will receive comparable information as that described in 10(d) and 10(e).

#### 10. At-risk students

The selected vendor must be able to identify University law students at risk of failing the bar.

**a.** Please explain how you would identify an at-risk student.



- **b.** If a report would be generated, please provide an example of that report.
- **c.** If you customarily provide intervention to support at-risk students, please describe that intervention.

#### **Preferred Services**

# 11. Student engagement

Bar preparation programs are most effective when students are motivated to study consistently, participate actively in the program, and complete a substantial portion of the program. University prefers a vendor that can provide evidence of successful strategies that motivate University law students to engage with its bar preparation program. Such strategies or programs could include initiatives during the school year or before the formal commencement of the February or July bar preparation program.

- **a.** Please describe the strategies and/or programs you employ, as well as any additional strategies or programs you propose to employ, to motivate students to study and engage with your bar preparation programs.
- **b.** Please describe the steps you have taken or are planning to take to test the effectiveness of such strategies and/or programs and adapt or improve them.

# 12. Adaptive technology

- **a.** Do you have testing technology that identifies and adapts to a University law student's weaknesses?
- **b.** If yes, please describe.

## 13. Uniform Bar Exam (UBE) States

Below is a list of states that currently administer the UBE and require that applicants complete a state-specific component before admission. For those states listed below, do you prepare law students for the state-specific portion of the exam? If so, please describe the preparation you provide.

- i. Alabama
- ii. Arizona
- iii. Missouri
- iv. Montana
- v. Washington

## 14. Multistate Professional Responsibility Exam (MPRE) Preparation

a. Do you have a program that prepares law students to take the MPRE?

#### b. Schedule

Please provide a curricular schedule for that program.

## c. MPRE Tuition

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the per student tuition cost for the MPRE preparation program? Please compare that to the standard price for the program.

- i. 2014
- ii. 2015
- iii. 2016

#### 15. Patent Bar

**a.** Do you have a program that prepares law students to take the Patent Bar?

#### b. Schedule

Please provide a curricular schedule for that program.

## c. Patent Bar Tuition

If University were to enter into an exclusive contract for complete bar exam preparation programs what would be the per student tuition cost for the Patent Bar course? Please compare that to the standard price for the program.

- i. 2014
- ii. 2015
- iii. 2016

## 16. 1L Diagnostic

**a.** Do you have a program that diagnoses the strengths and weaknesses of individuals within an incoming University 1L law school class?

# b. Diagnostic Scope

If so, what skills or other attributes does it assess?

## c. Sample report

Please provide a sample report.

#### d. Cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the cost for administering the diagnostic?

## 17. 1L Study skills workshop or class

**a.** Do you have a study skills workshop or class aimed at developing University law students' academic skills?

## b. Schedule

Please provide a sample curricular schedule.

#### c. Cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the per-student cost for such a class or workshop?

## 18. MPT Workshop

- **a.** Do you have a stand-alone workshop that develops skills for taking the performance test?
  - i. For the 90-minute MPT?
  - ii. For California's 3-hour California Practice Test?

#### b. Schedule

Please provide a sample curricular schedule for such workshops.

#### c. Cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the per-student cost for such workshops?

- i. For the 90 minute MPT?
- ii. For California's 3 hour MPT?

#### 19. MPT Class

- **a.** Do you have a semester-long class that develops skills for taking the performance test?
  - i. For the 90-minute MPT?
  - ii. For California's 3-hour MPT?

#### b. Schedule

Please provide a sample curricular schedule for such workshops.

#### c. Cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the per-student cost for such workshops?

- i. For the 90-minute MPT?
- ii. For California's 3-hour MPT?

## 20. Semester-long Comprehensive Class

**a.** Do you have a semester-long class that develops skills for taking the MBE, MPT and Essays?

## b. Schedule

Please provide a sample curricular schedule for such a class.

## c. Cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, what would be the per-student cost for such a class?

#### 21. Additional resources – no additional cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, are any additional resources included for no additional charge to the students or the School?

- **a.** An introduction to bar preparation in the 1L, 2L, or 3L year? Please describe.
- **b.** Sample outlines
  - i. For traditional 1L classes (e.g., Property, Con Law, Torts, Contracts, Crim Law, Civil Procedure)? Please list the classes.
  - For traditional upper-level classes (e.g., Business Associations, Professional Responsibility, Trusts & Estates, Criminal Procedure)? Please list the classes.
- c. Sample multiple choice questions with answers
  - i. For traditional 1L classes? Please list the classes.
  - ii. For traditional upper-level classes? Please list the classes.
- **d.** Sample essay questions with answers
  - i. For traditional 1L classes? Please list the classes.
  - ii. For traditional upper-level classes? Please list the classes

#### 22. Additional resources – additional cost

If University were to enter into an exclusive contract for complete bar exam preparation programs, are there any additional services or materials that you would recommend to the University and that you believe would positively impact bar passage for its law students? Please describe the service or materials and indicate the price.



## Information needed

## 23. Lectures

**a.** Please indicate the mode by which lectures are delivered.

		Live lecture in classroom	Pre-recorded lecture in classroom	Lectures available electronically outside the classroom	Other
Arizona	Feb				
	July				
California	Feb				
	July				
Florida	Feb				
	July				
Hawaii	Feb				
	July				
Montana	Feb				
	July				
New York	Feb				
	July				
Nevada	Feb				
	July				
Oregon	Feb				
	July				
Texas	Feb				
	July				
Washington	Feb				
_	July				
UBE (only)					
Alaska	Feb				
	July				
Colorado	Feb				
	July				
Idaho	Feb				
	July				
Utah	Feb				
	July				

# 24. Homework

**a.** Please describe the method by which you test whether University's law students are absorbing the information provided during lectures.

#### 25. Past tuition

What was the tuition for your complete Oregon bar exam preparation program for University's law students taking the bar in

- **a.** February 2012?
- **b.** July 2012?
- c. February 2013?
- **d.** July 2013?
- **e.** February 2014?

## 26. Future Tuition

Assuming a three-year exclusive contract, what would be the per-student charge for the following complete bar exam preparation programs:

- a. 2014 July bar exam?
- b. 2015 February bar exam?
- c. 2015 July bar exam?
- d. 2016 February bar exam?
- e. 2016 July bar exam?
- **f.** Would the price vary by jurisdiction? If so, please explain.

# 27. Payment date

a. If the University enters into an exclusive contract to pay for a complete bar preparation program for each of its law students, on what date would payment need to be made?

## 28. Additional charges

**a.** Please list any additional charges that students would need to pay to participate in your program, e.g., book deposits.

## 29. Comparative pass rates

a. Please compare the overall pass rates in the following jurisdictions with the pass rates of applicants who have enrolled in your program

	July '13		Feb '13		July '12		Feb '12		July '11		Feb '11	
	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.
Oregon												
Cal.												
Wash.												
Colo.												
Utah												
Texas												
New												
York												

b. Please compare the number of applicants in each of the states with the number of students enrolled in your program.

	July '13		Feb '13		July '12		Feb '12		July '11		Feb '11	
	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.	JDX	Prog.
Oregon												
Cal.												
Wash.												
Colo.												
Utah												
Texas												
New												·
York												

## 30. UO Enrollment – Nationwide

Over the last 5 years, how many University law students have enrolled in your summer comprehensive bar preparation program?

- a. 2013
- b. 2012
- c. 2011
- d. 2010
- e. 2009

# 31. UO Enrollment – Oregon Bar

Over the last 5 years, how many applicants to the Oregon bar have enrolled in your summer comprehensive bar preparation program?

- a. 2013
- b. 2012
- c. 2011
- d. 2010
- e. 2009